# CRM system by Softile Limited



### CRM

CRM is designed for detailed resource planning, monitoring human capabilities, and daily tracking of executed tasks with pipeline processing. It's a tool that helps companies efficiently manage their resources, monitor task completion, and optimize workflow processes. Hover can be valuable in various fields, including project management, personnel management, production operation monitoring, and more.



# Softile Limited

#### The main functionality of the CRM includes, but not limited to:

- 1. Employee and Contractor Database ("Team Member"):
  - Information Repository: Hover serves as a comprehensive database housing essential details about employees and contractors.
  - Data Provision: It facilitates the seamless retrieval of pertinent information regarding these individuals.

#### 2.2-Factor Authorization:

- Schedule-Based Authorization: Hover incorporates a 2-factor authorization system, which is structured around predefined schedules.
- Optional Manager Confirmation: In addition to the schedule-based authorization, there is an optional layer where manager confirmation can be implemented for added security and validation.

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These features collectively empower organizations to efficiently manage their workforce, ensuring easy access to employee or contractor information, while also bolstering security through 2-factor authorization, with the flexibility to involve managerial confirmation as needed.

### Dashboard of the existing tasks:

- Ability to manage managerial positions;
- Security checks on employees;
- Ability to structure employees for dismissal/return to work;
- Employee payrolls;
- Ability to set up work shifts for employees;
- Functionality for setting up a Telegram bot;
- Ability to feedback;
- Create a knowledge base;
- Store and manage contact data;
- Penalties;
- Vacation schedule;

# Functionality for training new employees:

- List of employees who are training/graduated;
- Employee/team tests;
- Training program;

# Security Service:

- All employers;
- Candidates for review;
- Polygraph;



# Minimal requirements for computing software:

- CPU Model Name: Intel Core Processor (Skylake IBRS,

NO TSX)

- CPU MHz: 2.80GHz

- CPUs: 4

- Threads: 8

- RAM: 8Gb

- HDD(NvMe): 200Gb

- Software Operating System: GNU/Linux Debian (11 or higher), CentOS (version 7 or higher), Ubuntu (20.04 or higher)



# Minimal requirements for database host:

- CPU Model Name: IntelCore Processor (SkylakeIBRS, NO TSX)

- CPU MHz: 2.80GHz

- CPUs: 4

- Threads: 8

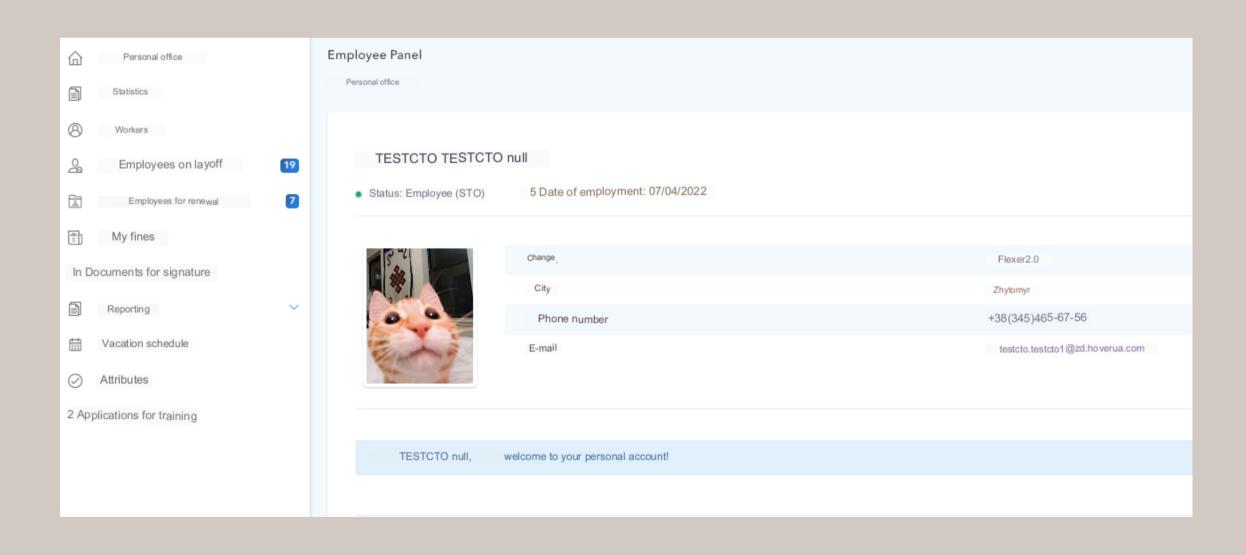
- RAM: 6Gb

- HDD(NvMe): 100Gb

- Software Operating System: GNU/Linux Debian (11 or higher), CentOS (version 7 or higher), Ubuntu (20.04 or higher)

- Database name: MySQL

# Roles in the system CTO



#### This role includes:

Personal office

**Statistics** 

8 Employees

Employees on layoff

Employees for renewal

My fines

Administration

Reporting

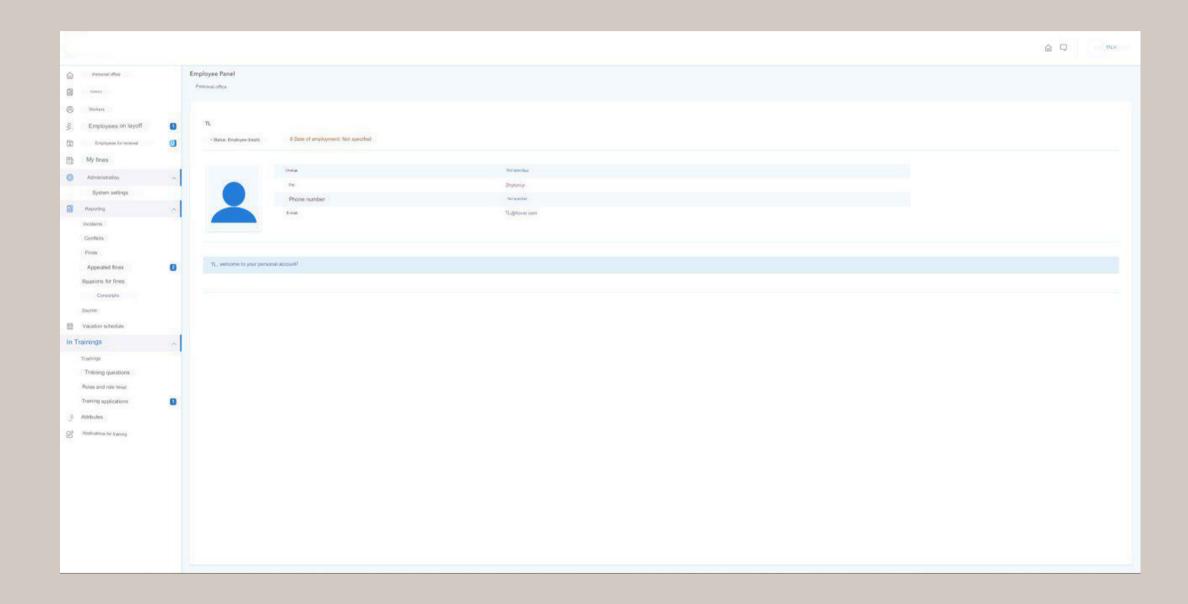
Vacation schedule

**IN Trainings** 

Attributes

Applications for training

# Team lead



#### This role includes:

Your office

**Statistics** 

Workers

Workers to dismissal

Workers for renewal

My fines

Administration

Reporting

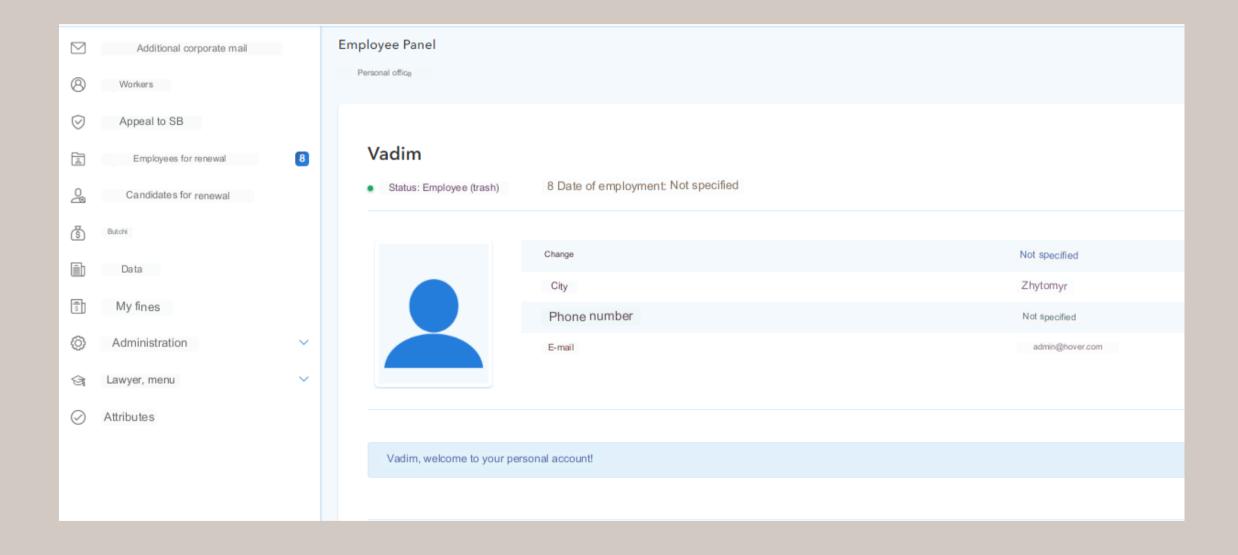
Opening hours

In Trainings

Attributes

Applications for training

# Admin



#### This role includes:

Extra corporate emails

**Employees** 

Requests to Security

Workers for renewal

Candidates for renewal

Batches

Info/News

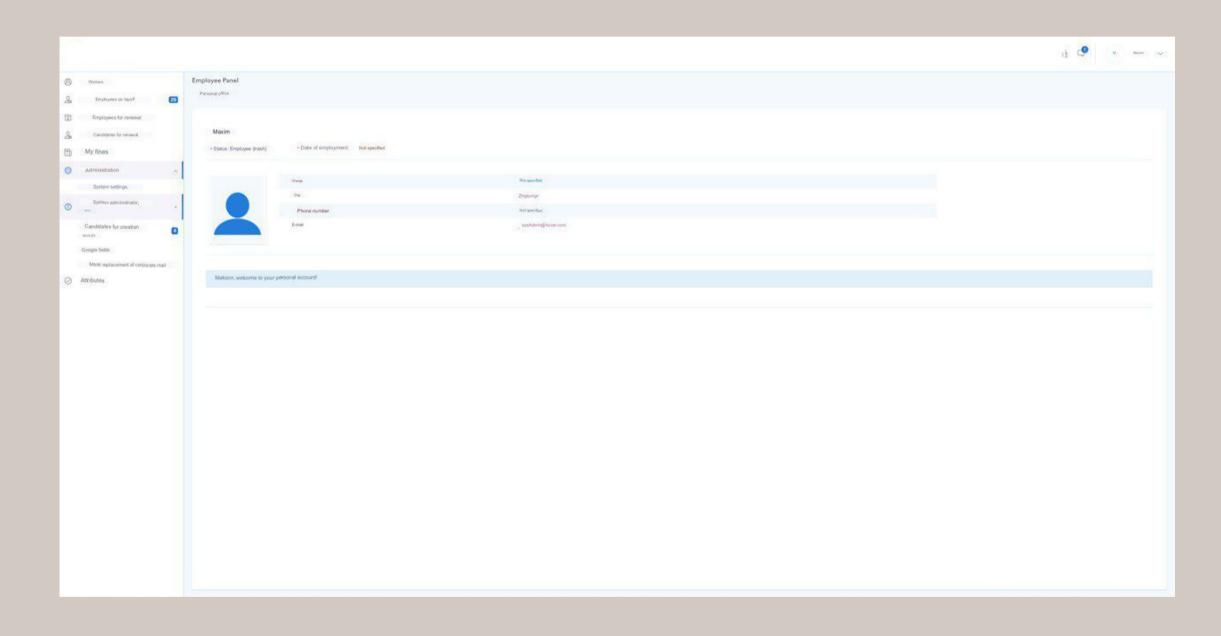
My fines

Administration

Lawyer menu

Attributes

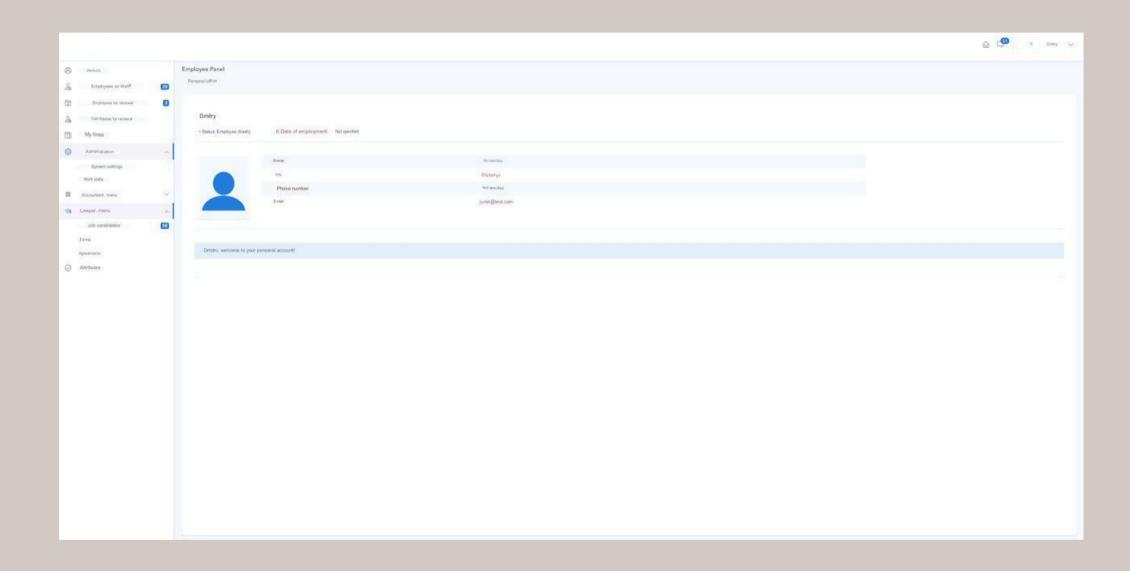
# System Administrator



#### This role includes:

Employees on layoff
Employees for renewal
Candidates for renewal
My fines
Administration
System Admin, menu
Attributes

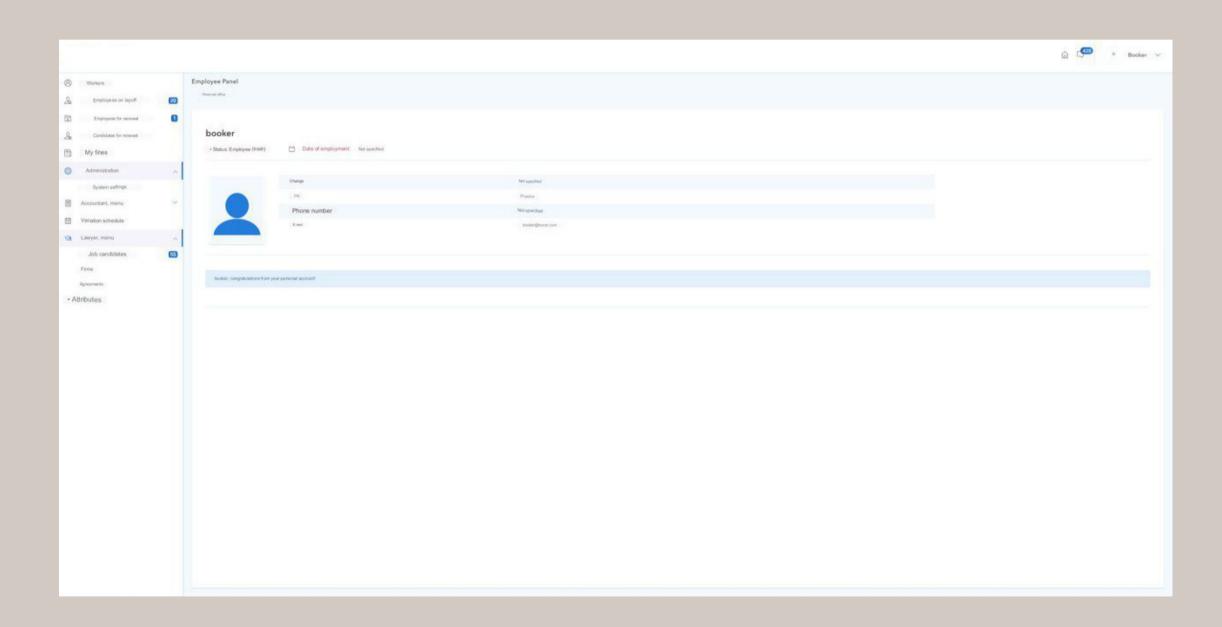
# Lawyer



#### This role includes:

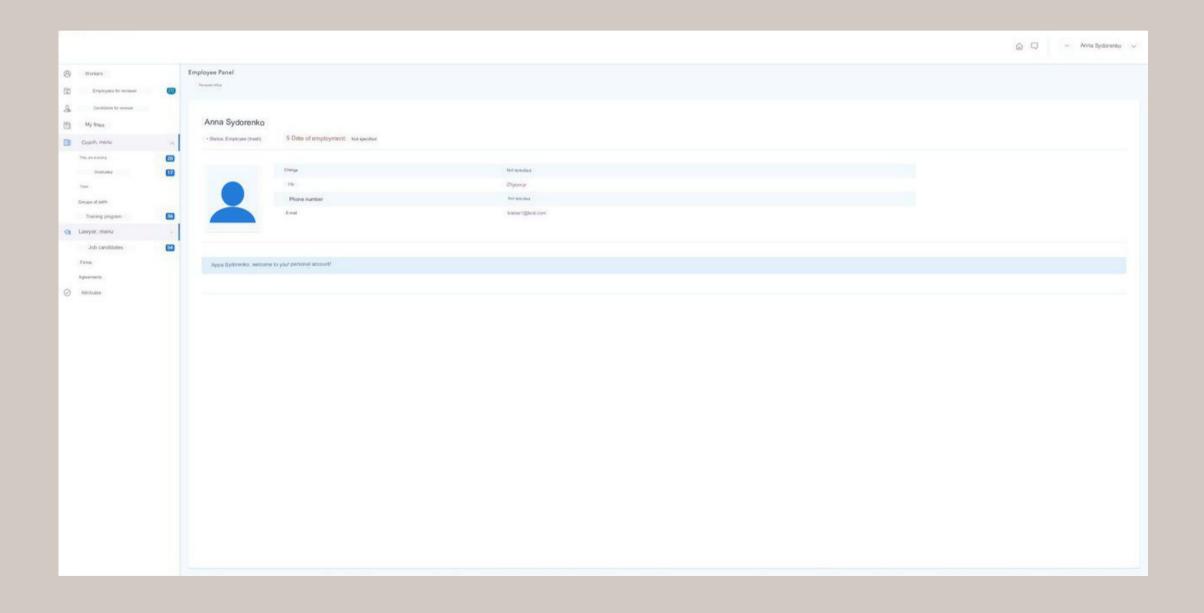
Employees for layoff
Employees for renewal
Candidates for renewal
My fines
Account manager, menu
Lawyer, menu Attributes

# Account manager



This role includes:
Employees for layoff
Employees for renewal
Candidates for renewal
My fines
Administration
Account manager, menu
Holiday Schedule
Lawyer, menu
Attributes

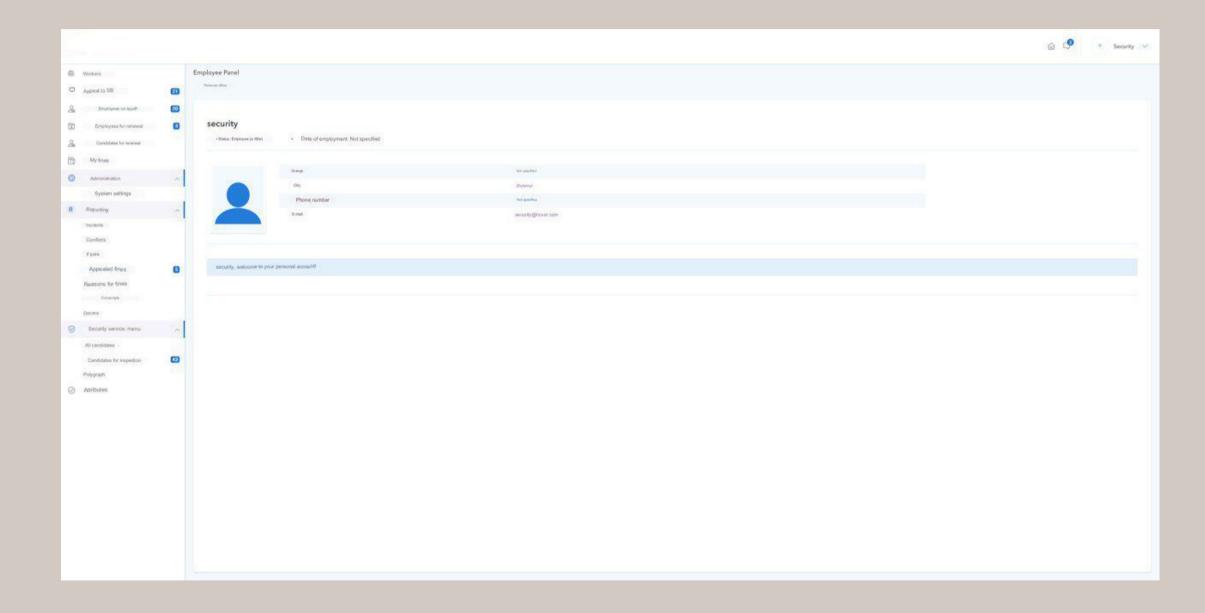
# Coach



#### This role includes:

Employees
Employees for renewal
Candidates for renewal
My fines
Administration
HR, menu
Coach, menu
Attributes

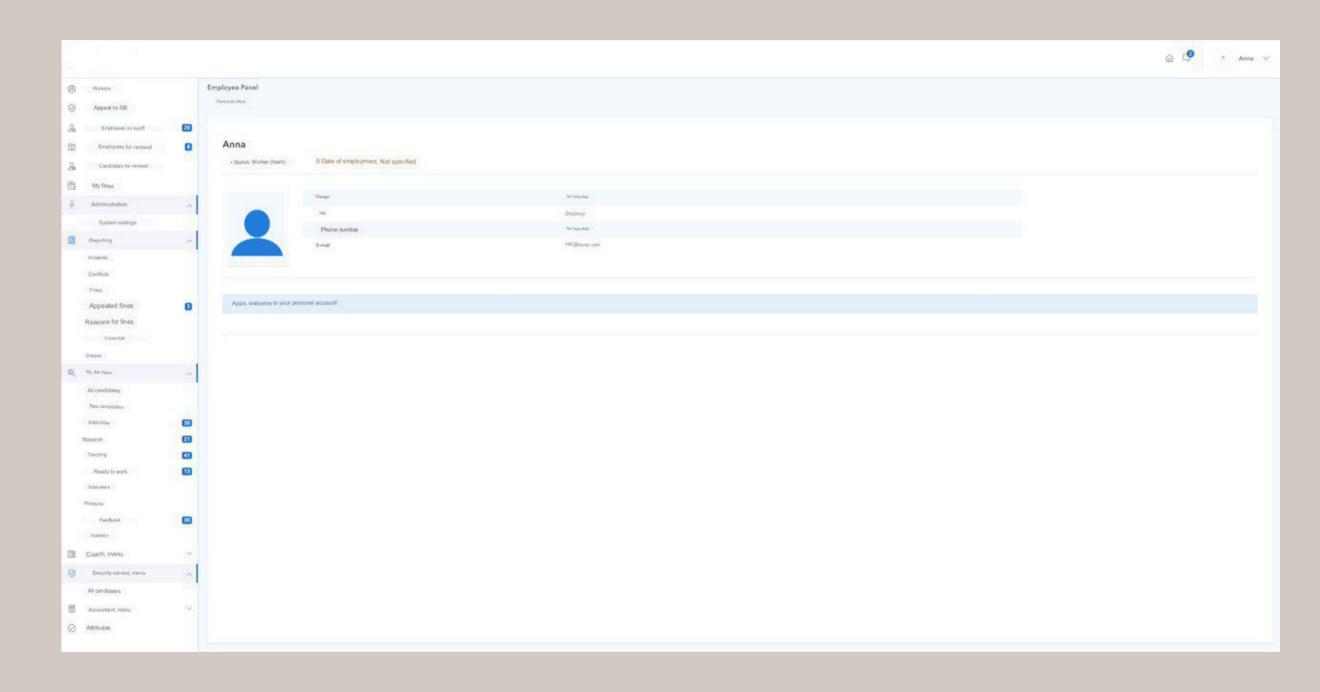
# Security



#### This role includes:

Employees
Request to Security
Employees for layoff
Employees for renewal
Candidates for renewal
My fines
Administration
Request
Security, menu
Attributes

## HR



#### This role includes:

**Employees** Request to Security Employees for layoff Employees for renewal Candidates for renewal My fines Administration Request HR, menu Coach, menu Security, menu Account manager, menu Attributes



# Thank you for your attention!